

**Transfer Articulation Agreement  
Between  
The University of New Mexico  
Bachelor of Business Administration Program  
and  
Luna Community College  
Associate of Arts in General Business Program  
April 24, 2023**

**Article I - Agreement on Principle**

The University of New Mexico and Luna Community College agree that students who begin their studies at the Luna Community College (hereafter, LCC) and transfer to The University New Mexico (hereafter, UNM) to earn a bachelor's degree should experience a smooth transition that minimizes loss of credit and duplication of coursework. The University of New Mexico and Luna Community College enter into this agreement as cooperating, equal partners who shall maintain the integrity of their separate programs.

**Article II - Agreement on Program Specifics**

- Specific courses that transfer are listed on the attached Transfer Guide
- At least 30 credits must be completed at UNM.
- The Transfer Guide will be updated regularly to reflect new and discontinued classes and will be available on the UNM and LCC website.
- Courses with less than a "D" grade will not transfer.
- Students are strongly encouraged to complete the degree at Luna Community College. Students who do not complete the Luna Community College AA in General Business Degree will be evaluated for admission to the UNM BBA Program on a case-by-case basis and will be required to complete general education coursework not met at Luna Community College at The University of New Mexico in accordance with the catalog year in effect at the time of transfer.

**Article III - Agreement on Communication**

The UNM School of Business and Luna Community College agree to cooperate in communication with each other and with their common and respective publics concerning the

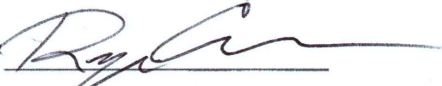
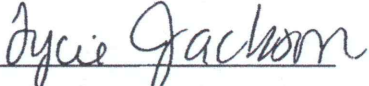

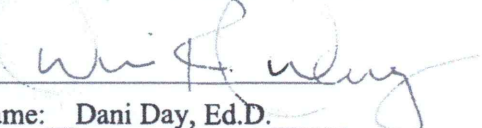
established relationship between the two institutions. Faculty and staff at both institutions will share the information in this agreement with interested and qualified students and both institutions will provide advising to current and prospective students. Luna Community College students are strongly encouraged to contact both Luna Community College advisors and UNM BBA Program advisors as early as possible to put together a customized program plan for courses at both Luna Community College and UNM.

**Article IV - Maintenance and Review Procedures**

The University of New Mexico and Luna Community College agree to identify at least one individual at each institution to evaluate the continuing effectiveness of this agreement, to facilitate changes to and development of the program, and to advise students in exceptional situations.

**Effective Dates**

- This agreement is effective as of June 12, 2023 to End Date June 12, 2031.
- This agreement will be reviewed by UNM and LCC annually.
- This transfer articulation agreement shall not exceed eight (8) years.

<u>Luna Community College</u>	<u>University of New Mexico</u>
Signature: 	Signature: <u>Rebecca Diemer</u>
Printed Name: <u>Reyes Coca, MBA</u> Lead Faculty, School of Business	Printed Name: <u>Rebecca Diemer, Ph.D.</u> Sr. Director of Student Success, ASM
Signature: 	Signature: 
Printed Name: <u>Tycie Jackson, MSE</u> Director, Business, Education, & Early Childhood	Printed Name: <u>Julie Coonrod, Ph.D.</u> Interim Dean, ASM
Signature: 	
Printed Name: <u>Dani Day, Ed.D.</u> VP for Instruction & Student Services	





**University of New Mexico  
and  
Luna Community College  
Transfer Agreement  
Bachelor of Business Administration**



Students completing the Associate of Arts (AA) in General Business at Luna Community College (LCC) can apply approved credits and courses toward the Bachelor of Business Administration (BBA) at The University of New Mexico (UNM).

**Important notes**

1. Students must choose a concentration.
2. The graduation requirements are at least (1) 120 total credits; (2) a cumulative UNM 2.0 GPA; (3) 45 upper level credits (courses numbered 300-499); and (4) 30 credits completed at UNM.
4. Transferred courses must have a grade of "C" or higher.

Luna Community College		
<b>General Education Requirements: 25 - 26 credits</b>		
<b>Area I: Communications - 9 credits</b>		
ENGL 1110	Composition I	3
ENGL 1120	Composition II	3
COMM 1130 or COMM 2120	Public Speaking or Interpersonal Communication	3
<b>Area II: Mathematics - 3 - 4 credits</b>		
MATH 1215 or MATH 1220 or MATH 1350	Intermediate Algebra or College Algebra or Introduction to Statistics	4 4 3
<b>Area III: Laboratory Science - 4 credits</b>		
<b>Area IV: Social/Behavioral Sciences - 3 credits</b>		
PSYC 1110 * or SOC 1110*	Intro to Psychology Intro to Sociology	3 3
<b>Area V: Humanities - 3 credits</b>		
<b>Area VI: Creative and Fine Arts - 3 credits</b>		
<b>Business Program Core Requirements - 27 credits</b>		
ACCT 2110	Principles of Accounting I	4
ACCT 2120	Principles of Accounting II	4
BUSA 1110	Introduction to Business	3
ECON 2110	Macroeconomic Principles	3
ECON 2120	Microeconomic Principles	3
MATH 1350	Introduction to Statistics	3
MGMT 2110	Principles of Management	3
MKTG 2110	Principles of Marketing	3
BUS 295	Business Capstone	1
<b>Business Approved Electives - 9 credits</b>		
ACCT 1180	Quantitative Methods in Business	3
BCIS 1110*	Introduction to Information Systems	3
BFIN 2110	Introduction to Finance	3
BLAW 2110	Business Law I	3
BUSA 2460	Business Ethics	3
CSA 217	Microsoft Excel	3
<i>The courses with * are required for the BBA program at UNM and can be taken at LCC or UNM.</i>		
<b>AA Program Total</b>		<b>61-62</b>

University of New Mexico		
<b>The total concentration credits and free elective credits depend on your chosen concentration.</b>		
<b>Please consult your UNM academic advisor</b>		
<i>BBA additional Prerequisites MATH 1430, ENGL 2120 or ENGL 2210 can be taken at LCC or UNM.</i>		6
****	Upper Division Humanities	3
MGMT 300	Operations Management	3
MGMT 306	Org. Behavior & Diversity	3
MGMT 308	Ethical, Pol. & Soc Environ.	3
MGMT 310	Legal Issues for Managers	3
MGMT 322	Marketing Management	3
MGMT 326	Financial Management	3
MGMT 328	International Management	3
MGMT 398	Career Management Skills	1
MGMT 450	Computer Based Information Syst	3
MGMT 498	Strategic Management	3
<b>Concentration-12-19 credits</b>		
<b>Free Electives - 24-31 credits</b>		

Summary	
LCC AA-General Business	61 - 62
UNM BBA-Core	
UNM BBA - Concentration	
Upper Level Electives (300-499)	
Any Level Electives (1000-4999)	
<b>Total Credit Hours</b>	<b>120</b>